**Job Description: LEAD Entrepreneurship Development**

**Job Title:** LEAD- Livelihoods & Entrepreneurship Development

**Reports to:** Program Head- Capacity Building& CEO

**Work Location:** Based in Ahmedabad, Gujarat

**About the position**: FWWB-I is looking for a professional to lead its capacity building vertical. The professional will be primarily responsible fordriving the capacity building initiatives successfully, lead the team of Heads of capacity building thematic,managers, program officers and other resources for executing program goals based on current strategy, provide value addition to theprocesses, representing the program at various forums and facilitating required support to partner organizations.

**Job Description:**

* Develop strategic impetus to the livelihoods, entrepreneurship, agriculture and other programs under the purview of capacity building
* Actively engage in fund mobilization/ grants for capacity building programs
* Represent FWWB at different forums and events.
* Assist the senior management in preparation of capacity building strategy and yearly business plans
* Prepare the annual work plans for all the programs
* Monitor and supervise implementation of approved annual plan
* Develop and implement strategic interventions including mentoring and training to help program team and ensureperformance and achievements
* Provide trainings and technical support to the program team to ensure that client outreach and financial goals are met efficiently
* Assure overall supervision and management of office and field operations for all grant programs. Evaluate performance at the end of the year based on the attainment of committed goals and targets.
* Conduct field visit/verification/meetings with program personnel and clients as part of the regular supervision to get first-hand information from them and to be able to provide appropriate feedback and recommendation to improve performance
* Conduct/direct business analysis and undertake market testing to determine new products and service areas that may be explored
* Assist in public relations and image building for FWWB as a socially responsible business entity that provides capacity building services to the low income households through partner institutions
* Monitor the financial performance and utilisation of grant programs
* Manage donor and lender relations, compliances and reporting
* Should have experience of fund raising in the social sector

**JOB SPECIFICATION**

* Should have minimum 10 years of experience of which min 7 years of experience in the livelihoods and entrepreneurship would be an added advantage.
* Willing to travel across India
* Strong hold on driving capacity building/ grant programs
* Experience of managing and leading a team of professionals
* Should have good planning and organizational skills
* Languages –Good communication (oral and written) in English is a must. Knowing one or two regional languages would be an added advantage

Preference shall be given to women candidates

**Salary Range:** To be finalized on the basis of the experience of the candidate.

Interested candidates are requested to apply before 26th March 2023 and share their resume’s at : fwwb@fwwbindia.org