**Program Manager- Agri Capacity Building**

The Program Manager- Agri Capacity Building will drive FWWB’s Capacity Building strategy in the specified states. The main roles and responsibilities of the incumbent are mentioned below

Roles and Responsibilities

* Strategize and implement FWWB’s Agri-Capacity Building Activities with Partner organisations and beneficiaries in the states where FWWB has presence.
* Take lead in undertaking customization of the Capacity Building program as per project objectives and needs of the beneficiaries
* Conduct Baseline assessments and rapport building exercises with Partner Organisations and FPOs.
* Undertake Need Assessment and Scoping Study of FPOs, identify their current activities, gaps in their operations and opportunities for scaling up
* Evaluate the overall capacity building requirements of Partner Organisations and FPOs.
* Develop customized training programsand Business Plans for each FPO in collaboration with Partner Organisations
* Develop capacity building modules, tools for ensuring quality capacity building for demonstration & replication.
* Deliver trainings and conduct seminars and workshops to build capacities of Partner Organisations and FPOs on regular basis.
* Conduct regular monitoring meetings with Partner Organisations, FPO CEO, Board and lead farmers as part of capacity building and to ensure effective implementation.
* Study the existing market linkages of FPO, evaluate potential linkages and scope for value addition of the agricultural produce. Hand hold FPOs to become market ready and meet quality criteria of institutional buyers and lenders
* Liaise with potential market players and large institutional buyers and provide facilitation support for building value chains and linkages for FPOs
* Coordinate with FWWB Agri-Finance team to evaluate credit needs for FPOs wherever required
* Facilitate use of tools i.e. social research, monitoring, evaluation and framework to assess the quality of Capacity building & identify appropriate follow-up actions.
* Develop and maintain process documents, training feedbacks, evaluation methods and similar training related documents and tools of assessment.
* Prepare and ensure the timely submission of Monthly Progress Reports with the Reporting Manager and as and when instructed.
* Regularly communicate and co-ordinate with partners and other stakeholders
* Update the progress to Program head/ CEO/ Board at specified intervals
* Design and strategize impact projects in the Agriculture/FPO ecosystem to attract funding from donor agencies.
* Scout fundraising/business development opportunities for Agri Capacity Building program from CSR Fund, Foundations, Impact Investors and Multilateral donors. Should have requisite communication skills both verbal and written to draft and present projects to the funding agencies. Should also possess high order computer literacy.

Qualifications- Experienced Management graduates from IRMA,Manage Hyderabad or any other reputed management schools. Female Candidates with basic Agriculture or related degree would be preferred.

Required Experience: Minimum 5 years